

**ISO 9001:2015**



ACCREDITED  
Management Systems  
Certification Body  
MSCB-196



**CERTIFIED**



# **SAIMEC NIGERIA LTD.**

## **COMPANY PROFILE**

## SAIMEC - Introduction

- **SAIMEC** is authorized distributor for several global OEMs including **HONEYWELL** Life Safety products & Services in Nigeria.
- SAIMEC provides Supply, Engineering and Services to the Industrial Sector, Oil and Gas & Power companies for enhancing the productivity and reliability of their plant operations
- We integrate product and service providers for the Oil & Gas, Power, Refining and Water industries.



# Our Vision, Mission & HSE Values

VISION	MISSION
<p>To build sustainable organization that exceeds customer expectations and adds value to all stakeholders</p>	<p>To become trustworthy supplier providing most reliable, safest and highest quality credible technical solutions to meet our customer needs</p>
HSE Values	

# Our Management Team

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SAIMEC has been promoted by industry professionals with over 30 years of experience in Oil & Gas services industry in Nigeria.

With the extensive experience of these professionals in the design, construction, commissioning and operations of fuel storage facilities such as Fuel Farms and Bulk Fuel Installations, it is expected that under their leadership, our team would be able to guide SAIMEC to greater heights.





# SAIMEC OFFICE FACILITY

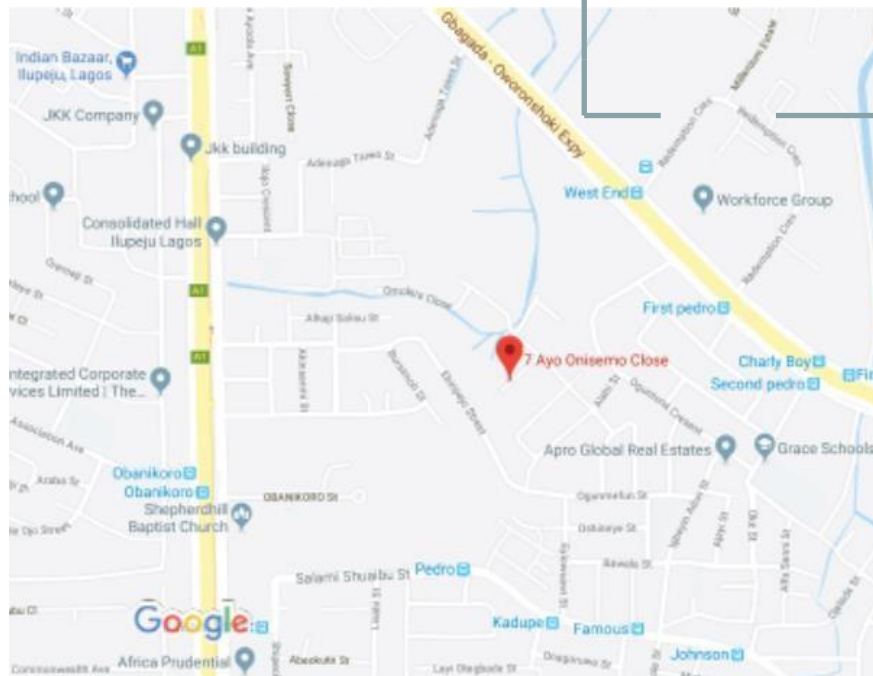
**Saimec Nigeria Limited**  
**7, Ayo Onisemo Close, Gbagada Phase I, Lagos**

Lagos Office  
Coordinates



**Contact Us :**  
**[sales@saimec.com](mailto:sales@saimec.com)**  
**[www.saimecltd.com](http://www.saimecltd.com)**

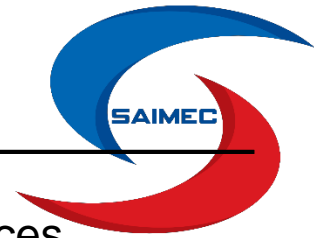
**Phone:**  
**+234 803 330 9381**





# SAIMEC PRODUCTS AND SERVICES

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Partners with World class Suppliers, **SAIMEC** offers **Standard and Customized Products, Services & Solutions** tailored to meet highest level of safety and **state of the art** industrial requirements.

- Engineering & Manpower Services
- Fire & Gas devices
- Motor Control & Electrical Panels
- Electrical, Instrumentation Cables, Cable trays
- Flow Metering Systems
- Process Automation & Safety Systems
- Electrical & Instrumentation
- Valves & Spares
- Piping, flanges & fittings
- Building Management Solutions
- Tank gauging and tank farm monitoring
- SCADA & Telemetry systems



# SAIMEC PRODUCTS AND SERVICES

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## Procurement Services



**Saimec** offers procurement services through its experts who help reduce purchasing costs and mitigate industry risks by working closely with OEMs & global suppliers for engineered solutions.

## Electrical & Instrumentation



We at **Saimec** envision the control automation with innovative measures to cater to every need pertaining to Electrical Instrumentation and Automation sectors.

## Engineering Services



**Saimec** engineering & manpower services are provided to assist clients in the prevention of failures and to solve difficult technical and business problems and to define corrective measures. .

# SAIMEC PRODUCTS AND SERVICES

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## Flow Metering



Saimec provides a complete range of **Flow Control Products, Metering & Services** for all processes including **onshore and offshore production requirements.**

## Valves & Actuation



At **Saimec** we are able to provide complete valve and actuation packages from **major & leading industrial manufacturers** for the oilfield, petrochemical, refining, power industries

## Fire & Gas Detection



**Saimec** is dedicated to helping our customers develop enduring Fire & Gas detection & safety systems and public address systems with **safety certified products.**



# Our OEM Partners

## Global Leaders in Fire & Gas Detection

**Honeywell**



Honeywell International Inc. is a Fortune 500 publicly traded, multinational conglomerate currently headquartered in Charlotte, North Carolina, United States.

It primarily operates in 4 areas of business— aerospace and building technologies, performance materials & technologies, and safety & productivity solutions.

**HON (NYSE)**

**Headquarters:** Charlotte, North Carolina, United States

**Revenue:** 41.8 billion USD

**Number of employees :** 114,000

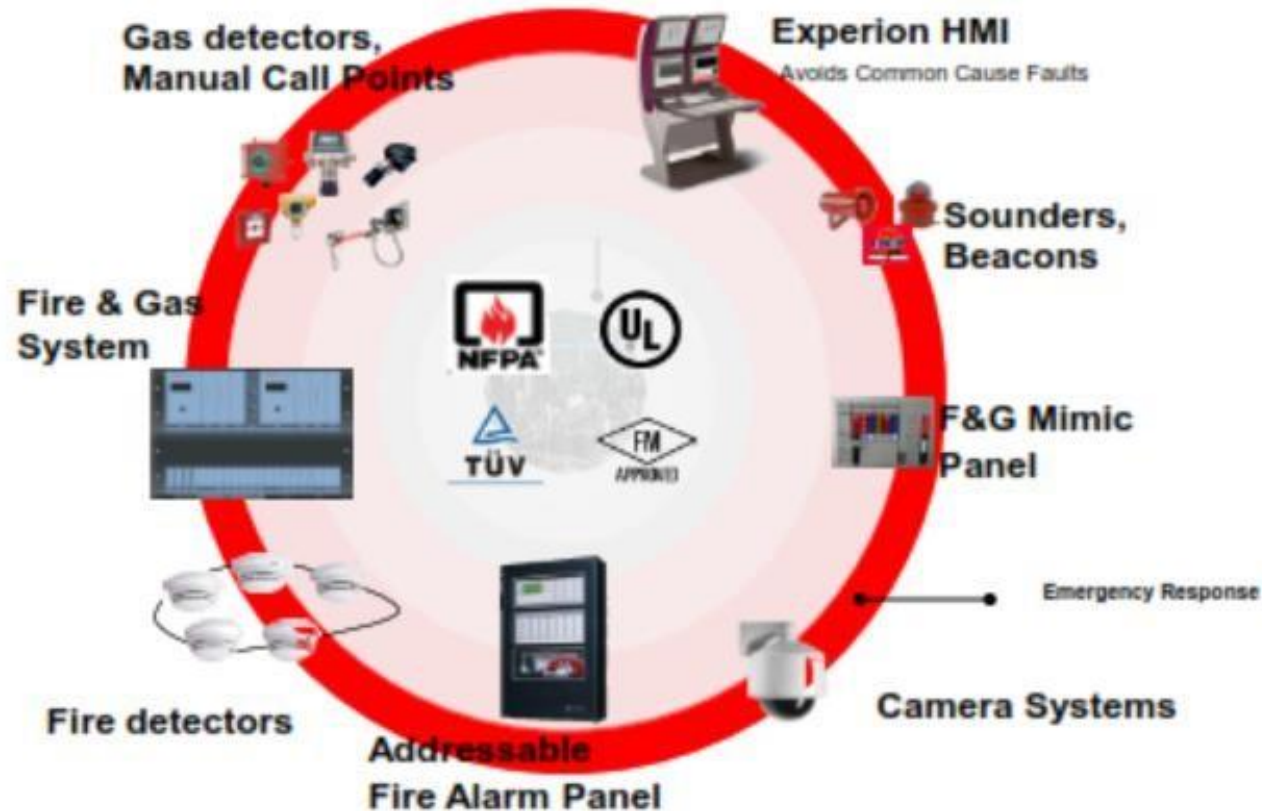


## Honeywell Life Safety

manufactures security systems and control management technology. The **Company** offers fire, safety, and voice alarms, as well as emergency lighting, nurse calls, and support operators.

# HONEYWELL

## Delivers Integrated Fire & Gas Systems



### Large installed Base in Nigeria

Shell, NLNG, Chevron, Dangote, Green Energy, Egbin Power, IndoRama

# Our OEM Partners

**SAIMEC NIGERIA LTD. brings  
Daniel products & services  
solutions  
to our customers in Nigeria**



CONTROL VALVE  
PRODUCTS



LIQUID TURBINE  
METER PRODUCTS



DIFFERENTIAL PRESSURE  
FLOW PRODUCTS

.With over 90 Years  
of experience, **Daniel**  
is the only  
manufacturer that  
has the  
knowledge and  
experience to  
engineer and offer  
superior products  
that are trusted  
to provide the most  
reliable and accurate  
measurements in the  
global  
**Oil and Gas industry.**



Daniel Measurement & Control  
9750 W Sam Houston Pkwy N  
Suite 100  
Houston, TX 77064  
USA

01/JUL/2023

To Whom It May Concern

We are pleased to confirm the appointment of:

Name : **SAIMEC NIGERIA LIMITED**  
Address : 7 Sophie Kuye Street, Gbagada Phase 1  
: Lagos  
: Nigeria  
Email : [yvian.njeriaku@saimecld.com](mailto:yvian.njeriaku@saimecld.com)  
Mob: : +234 706 450 5411

as an **authorized representative for Nigeria**, for the following product range:

1. Orifice Product Line (Make Daniel)
2. Turbine Meter Product Line (Make Daniel)
3. Control Valve Product Line (Make Daniel)

Daniel will give full support to SAIMEC Nigeria Limited in terms of technical, commercial, and after sales services support for all the products listed above.

Please feel free to contact the undersigned for further clarification if required.

Yours faithfully,

**DANIEL**  
Op Co LLC

Mark Dutton  
Sales Director, Europe Middle East & Africa  
T: +971 58 535 1961  
M: [mdutton@daniel.com](mailto:mdutton@daniel.com)  
[www.daniel.com](http://www.daniel.com)

- DANIEL® ORIFICE PLATES
- DANIEL® ORIFICE FLANGE UNIONS
- DANIEL® SENIOR DUAL-CHAMBER ORIFICE FITTINGS
- DANIEL® SIMPLEX SINGLE-CHAMBER ORIFICE FITTINGS
- DANIEL® SERIES 1200 LIQUID TURBINE METERS PRODUCTS
- DANIEL® SERIES 1500 LIQUID TURBINE METERS – CUSTODY TRANSFER
- DANIEL® V707 SPRING LOADED BACK PRESSURE CONTROL VALVE
- DANIEL® SERIES 700 EXTERNAL PILOT OPERATED LIQUID CONTROL VALVES
- DANIEL® SERIES 788 DIGITAL CONTROL VALVES



# Our OEM Partners

## SAIMEC NIGERIA LTD. brings Liquid Controls LLC / SAMPI Flow Metering solutions to our customers in Nigeria

Liquid Controls positive displacement (PD) flowmeters provide the industry's most time-proven record of superior accuracy, performance & long-term durability in custody transfer of refined and alternative fuels.

The original Liquid Controls positive displacement flow meter provides the **MOST SUSTAINABLE ACCURACY** of any meter in its class. Zero wear and no metal-to-metal contact : Maximum accuracy retention over time, fewer re-calibrations.



### Refined Fuels

METERING APPLICATIONS

Liquid Controls M-Series Meters



### REFINED FUELS

M-Series™ and MSAA meters are the global standard for accurate metering of refined and alternative fuels.

M-Series & MSAA Series Meters

### LPG APPLICATIONS

MA® and MSA series class 10 meters are the industry standard for safe and accurate transfer of liquefied petroleum gas (LPG).

MA® Series & MSA Series Meters

### AVIATION FUELS

LC Class 2 Aviation meters began in 1956 with the US Air Force and are still the preferred meter for aviation fueling today.

M-Series & MSAA Series Meters

# Advanced Fire & Gas Detection Solutions



SAIMEC partners with **HONEYWELL**, a global leader for FGS, to provide you the fire & gas detection solutions which are industry-specific suited to meet your unique challenges.

**SAIMEC** provides you access to a full and comprehensive range of products from low-cost, compliance equipment suited to a wide range of industrial settings to high-end, high-functionality devices, we have a solution suited to all types of applications and industries.



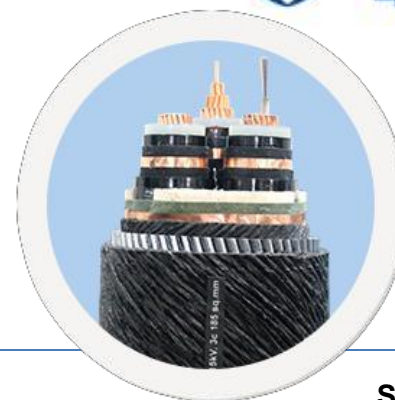


# Submarine Cables & Cabling Solutions

SAIMEC partners with **ZTT Zhongtian Technology Submarine Cable Co. Ltd** & offers Submarine Cables & Submarine Cable Accessories.

ZTT provides cables for Power supply from onshore substation to offshore oil & gas platform & connection between offshore oil & gas platform together with reliable and comprehensive accessory system solution for submarine cable delivery, installation and operation. ZTT also has built an internal experienced team to provide the following services:

- **Site installation: Smooth and complete installation**
- **Site supervision:**
- **Training course for clients.**



# Our Electrical Expertise

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## Motor control –

- High performance vector control drive A1000
- Compact Vector control drive V1000
- Compact V/f control drive J1000
- D1000 & R1000 for regenerative applications
- L1000 drive for elevator application.



## Process Automation –

- Programmable Logic Controllers
- SCADA
- HMI
- Commissioning of Networkable based automation systems.

## Control and Electrical Panels –

- PCC panels
- MCC panels
- APFC panels
- PLC panels
- BUS Ducts
- Drive Panels
- Pneumatic Panels



**Machine tool retrofitting, Servo Applications & Winder applications**

# Integrated Control & Safety Systems

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SAIMEC is a premier solutions provider for process automation and safety systems.

We offer a wide variety of technical services, from systems design, engineering, programming and logic translation to full turn-key systems integration, on-site commissioning, training and maintenance.

Systems are designed to State of the Art standards with complete redundancy at Controller, Power Supply , Communication and Visualization levels .



# OUR Integrated Control & Safety Systems SOLUTIONS



## AUTOMATION & CONTROL

**SAIMEC together with their technical partners Delta Controls have access to several OEMs and provide projects and domain expertise to the industry for Automation solutions and drives with in-depth knowledge and experience in process automation industry with project delivering capabilities either as authorized systems partners and/or as system integrators.**

**Rockwell  
Automation**

**Schneider  
Electric**

**SIEMENS**



**ABB**

**Wonderware®**  
by Schneider Electric

**SEMAPHORE**  
a CSE Global Group Company

# OUR ICSS SOLUTIONS



## PANEL INTEGRATION

SAIMEC is fast to the market across all the disciplines starting from estimation to project delivery & support. We / our partners maintain inventory of the reputed make panels (standard dimensions) and all accessories to cater to the fast-track and high demanding projects.

- Manufacturing & Assembly of Control Panels
- Network panels & Control desk Testing and Simulation
- Third Party system integration
- IFAT & site service support



## CONTAINERIZED/ E-HOUSE CONCEPTS

SAIMEC delivers containerized and modular type E-Houses for various major Oil & Gas customers. We provide a plug & play modular type E-House solution to our clients to accommodate the Control System, Electrical equipment's and ancillary panels. This gives cost benefit to the customers & substantially reduces time and provides easy mobility at the project site during installation.

We have the capability to provide complete integrated E-house solution with all necessary safety measures in place, designed according to the zone (Safe/Hazardous) classification





# Valves & Valve Automation Solutions

SAIMEC has access to a wide range of valves and actuators from the world's leading manufacturers & integrators. With wide variety of sizes & pressure ratings and almost any material of construction gives us the extensive choice of products catering to the needs of the oil & gas, industry, energy, chemicals, building and infrastructure.

## VALVES, ACTUATORS & AUTOMATION

- GATE VALVES
- GLOBE VALVES
- CHECK VALVES
- BALL VALVES
- PLUG VALVES
- BUTTERFLY VALVES
- CHOKE VALVES
- CONTROL VALVES
- SAFETY RELIEF VALVES
- PFA/PTFE LINED VALVES
- SPECIAL ALLOY VALVES
- VALVE LOCKING DEVICES
- DOUBLE BLOCK & BLEED VALVES
- PRESSURE REDUCING VALVES



- ELECTRIC
- PNEUMATIC
- HYDRAULIC
- GAS OVER OIL
- DIAPHRAGM
- LIMIT SWITCH BOX
- POSITIONERS
- AIR FILTER
- REGULATORS
- FIRE PROOFING
- INSTRUMENT PANEL
- HIPPS PACKAGES

**We provide tailored solutions designed to help optimize the completion of key steps in your project.**

# Pump Solutions

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SAIMEC partners with SBMC, ShuangBao Machinery Co.,Ltd which is a leading supplier of Pumps to the oil refinery, petrochemical, chemical, fertilizer, pharmaceutical, pulp & paper, power plant.

- Magnetic pump
- Self-priming pump
- Inline pump
- Slurry pump
- Centrifugal pump
- Chemical process pump
- Valves & Pipe fittings



# Process Skids Solutions

SAIMEC partners with overseas leading suppliers for offering one stop solutions for design, development, supply , installation & commissioning of pre-fabricated skids for Oil & Gas plant Process applications. Trust our subject matter experts to design and deliver reliable metering solutions to meet industry standards

- Well Head Control Panels
- Chemical Injection Skids
- Anti Foam Injection Skids
- Natural Gas metering Skids.
- Pressure Reduction metering skids
- LACT units.
- HIPPS
- Corrosion/Scale Inhibitor Injection Skids
- Odorization Skids
- Hydraulic Power Units HPUs

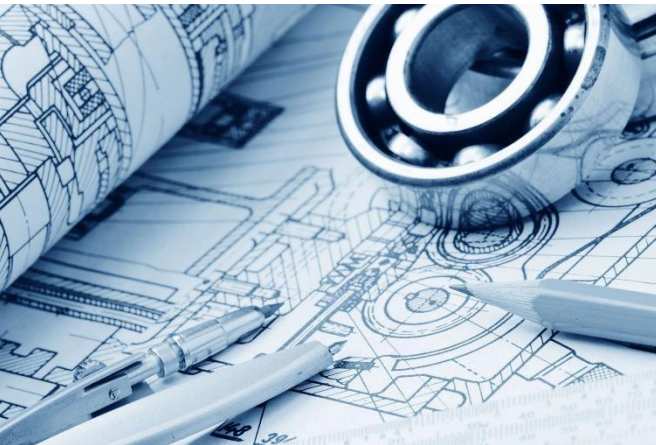


# Solar Power Solutions



SAIMEC offers wide range of solar power solutions for Oil & Gas equipment's which are majorly in remote locations as these areas utility power is unavailable. Solar power is the most reliable and cost effective power solution for monitoring systems of Oil & Gas equipment, since these equipment's low power requirements, reliability, durability, zero maintenance and typically remote locations.

We also offer design and engineer custom Solar Power Systems for Oilfield Services, Gas Pipelines, Off-shore Drilling, Injection Sites, Wellhead Locations




## APPLICATIONS

- Well head Control Panel
- Chemical injection system
- Video surveillance
- High efficiency Gas flow Control Computers
- Remote Telemetry Units (RTU's)
- Mineral exploration camps





# Business Permits Secured DPR & NCEC

  
FEDERAL REPUBLIC OF NIGERIA  
PERMIT TO OPERATE AS AN OIL INDUSTRY SERVICE COMPANY  
**SPECIALIZED CATEGORY**

PERMIT NO: DPR/O CHSP/20/1773 923/818909 0

This Permit is hereby granted to  
**SAIMEC NIGERIA LIMITED**

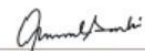
of **7, Ayo Onisemo Close Off Oguntanran Crescent Gbagada Phase I**  
**Lagos, Lagos, Nigeria**

to render the service to the Oil Industry in the Category listed hereunder:  
**HEAVY DUTY EQUIPMENT SUPPLY, INSTALLATION & MAINTENANCE**  
- SUBSEA EQUIPMENT  
- TANKS

This Permit expires on the **Sunday, January 24, 2021**

Fee Paid: ₦ **250,000.00**

Dated **14th** day of **January** 20 **20**

  
Director of Petroleum Resources

This permit does not cover "Supply of Expatriate Manpower" in any guise

  
**NIGERIAN CONTENT DEVELOPMENT AND MONITORING BOARD**  
**NIGERIAN CONTENT EQUIPMENT CERTIFICATE (NCEC)**

Awarded to  
**SAIMEC NIGERIA LIMITED**

For  
Procurement and Supplies of equipment in the  
Nigerian oil and gas industry

**TYPE 5 (CONTRACTS BELOW \$10M)**

**NCEC/PS-C-5/2781**

**Date Issued: 29/08/2023**  
**Date Expire: 28/08/2024**



  
General Manager, CBD

  
Executive Secretary

This NCEC is only valid for procurement of the listed product(s) in this certificate. Please scan the QR code to validate the scope of this NCEC.

**Building Local Capacity in Nigeria**  
Local Service Capabilities & OEM trained and Certified Resources





# ISO 9001:2015 Certified

## SAIMEC NIGERIA LTD.

are thrilled to announce a major milestone in our journey of continuous improvement and dedication to **Safety & Quality**.

We are now officially

**ISO 9001:2015 Certified and Accredited**

&

We have also been awarded

**Nigerian Content Equipment Certificate (NCEC)**

For

**Procurement and Supplies of equipment in the Nigerian Oil & Gas industry**

by

**Nigerian Content Development And Monitoring Board**

These certifications represent our ongoing pledge to provide you with:

- ✓ **Quality Assurance:** You can trust in the quality and consistency of our products and services.
- ✓ **Safety:** Your safety and the safety of our communities are paramount in everything we do.
- ✓ **Reliability:** We are dedicated to meeting and exceeding your expectations, every time.






# Our Clients

## Oil & Gas and Power Primary Focus Areas

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seplat

EGBIT

  
**OILSERV LIMITED**  
Pipelines and Facilities (EPCIG)



**NEWCROSS**  
NEWCROSS EXPLORATION & PRODUCTION LIMITED

  
**EROTON**  
EXPLORATION AND PRODUCTION

  
**Nigeria LNG Limited**

  
**DANGOTE**

  
**GREEN ENERGY INTERNATIONAL LIMITED**



  
**DIVCON**  
ENGINEERING LIMITED

**Notore**

  
**SEPCO**

  
**NESTOIL**

  
**CAKASA**  
(NIG) COMPANY LIMITED

  
**falcon**

  
**african industries**  
Serving Nigeria since 1971

# Our Other Global Partners

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Flow metering Solutions

**Honeywell**

Fire & Gas Detection Solutions



SubSea Cables Solutions



Electrical & Automation  
Engineering Solutions

**ABB**

Process Control Instrumentation



Differential Pressure Flow

# Industries We Serve

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- Oil & Gas
- Refineries / Petrochemicals
- Chemicals
- Fertilizers
- General Industrial
- Food & Beverages
- Power & Utilities
- Infrastructure / Construction
- Marine
- Water & Waste Water
- Metals & Mining



**THANK YOU**